FirstMark
INSURANCE GROUP

Your Trusted Insurance Advisors

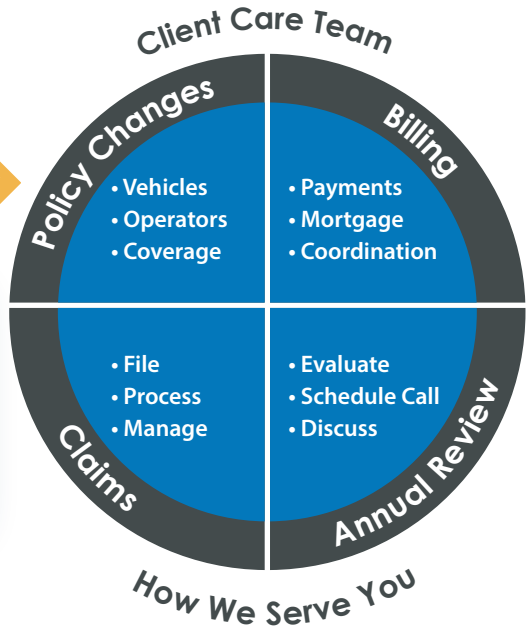
# The "FirstMark Challenge" Process

### First Conversation
- Gather information
- Discuss your goals
- Clarify the process

### Quoting
- Shop 20+ insurance companies
- Apply all discounts
- Find best price & product

### Second Conversation
- Deliver our commitment
- Answer questions
- Make decisions
- Next steps

### Onboarding
- Billing and signatures
- Document delivery
- Prior policy cancellations
- 3rd party communication
- Client Care introduction




At FirstMark Insurance Group we believe that price is critical and we will always strive to deliver the best value to you in all of our product lines. We believe things like integrity, honesty, compassion, promptness, experience, knowledge and dedication are similarly important. As a FirstMark Insurance Group Client we promise to provide you one of the best customer experiences you will ever have. We know you have choices when it comes to who you do business with and our belief is that no one can do it better than us.